



*Town of Queensbury*

## **TOWN OF QUEENSBURY**

# **PURCHASE OF LIQUID ALUMINUM SULFATE FOR USE AT THE QUEENSBURY WATER TREATMENT PLANT**

### **BID DOCUMENTS & SPECIFICATIONS**

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**November 21, 2022**

**DEPARTMENT: Water Department  
Alex Benway, Water Plant Engineer  
823 Corinth Road  
Queensbury, New York 12804  
(518) 793-8866**

**PURCHASING AGENT: Joanne Watkins  
Town of Queensbury  
742 Bay Road  
Queensbury, New York 12804  
Telephone: (518) 761-8239**

## NOTICE TO BIDDERS

**NOTICE IS HEREBY GIVEN** that the Town of Queensbury, on behalf of the Town of Queensbury Consolidated Water District, is interested in purchasing **Liquid Aluminum Sulfate** for the Queensbury Water Treatment Plant in accordance with the specification on file with the Town of Queensbury Purchasing Agent at the address listed below. **These are purchase bids only.**

The Queensbury Town Board will receive sealed proposals at the Purchasing Agent's Office, Town of Queensbury, 742 Bay Road, Queensbury, New York until **2:00 PM on Friday, December 9, 2022** and will be publicly opened and read. The Town will **not** accept any bid proposals sent via facsimile. **All written proposals submitted in response to this notice shall be marked: SEALED BID PROPOSAL – LIQUID ALUMINUM SULFATE on the outside of the envelope.**

The Purchasing Agent will then submit the Bids to the Town Board at its next regularly or specially scheduled meeting for consideration and approval, if any.

The right is reserved to reject any or all Bids or to waive any informalities and any Bids and to accept any considered advantageous to the Town of Queensbury.

Warranties, if any, may be considered by the Town Board in making a final determination as to whom to award the bid to.

No proposal may be withdrawn without the consent of the Town Board for a period of 45 days after the time for opening bids has passed.

Specifications for **Liquid Aluminum Sulfate** may be examined and obtained at the Town Purchasing Agent's Office, Town of Queensbury, 742 Bay Road, Queensbury, New York 12804, during normal business hours any weekday until 2:00 PM, Friday, December 9, 2022 or at [www.queensbury.net](http://www.queensbury.net).

Proposals must be made upon and in accordance with the form of proposal prepared and obtainable from the Purchasing Agent, which formal proposal will contain accompanying Instructions to Bidders, Affidavit of Non-Collusion, Certification of Compliance with the Iran Divestment Act, and copies of the Specifications.

**BY ORDER OF THE QUEENSBURY TOWN BOARD.**

**Publication Date: November 21, 2022**

**Joanne Watkins  
Purchasing Agent  
Town of Queensbury**



*Town of Queensbury*

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## **INSTRUCTIONS TO BIDDERS**

### **1. Receipt of Bids.**

Sealed proposals will be received by the Queensbury Town Board at the Office of the Purchasing Agent, Town Office Building, 742 Bay Road, Queensbury, New York, 12804 until **2:00 PM, Friday, December 9, 2022**. The Bids received will be opened and publicly read aloud in the Supervisor's Conference Room. The Purchasing Agent will submit the bid proposals to the Town Board at its next regularly or specially scheduled Town Board Meeting, for its consideration and approval, if any.

### **2. Payment Procedures.**

Full payment for the Liquid Aluminum Sulfate shall be made within 30 days of receipt of such portions or quantities as may be, from time to time, requested. The Town of Queensbury shall not be obligated to pay for the item until it is received.

### **3. Procurement of Bidding Documents.**

Specifications and bidding documents can be examined and obtained at the Purchasing Agent's Office, Town Office Building, 742 Bay Road, Queensbury, NY 12804 during normal business hours, commencing immediately or can be found on [www.queensbury.net](http://www.queensbury.net)

### **4. Explanation to Bidders.**

Any explanation regarding intent and meaning of bidding specifications or other bidding documents shall be requested in writing to Alex Benway, Water Plant Engineer, with sufficient allowance of time for receipt and reply before the time of Bid opening. Any such explanations or interpretations shall be made in the form of addenda to the documents and shall be furnished to all Bidders who shall submit all addenda with their bids. Oral explanations and interpretations made prior to the Bid openings shall not be binding.

5. **Bidders Understanding.**

- A. Inspection of Specifications - Bidders shall inform themselves of the specifications.
- B. Documents - Before submitting a proposal, each contractor shall familiarize him/herself with the Bidding documents which include the Notice to Bidders, Instructions to Bidders, Bid Proposal, Affidavit of Non-Collusion, Certification of Compliance with the Iran Divestment Act and specifications.
- C. The failure or omission of any Bidder to receive or examine the Bidding documents shall in no way relieve any Bidder from any obligation with respect to his Bid. By submitting a Bid, the Bidder agrees and warrants that he/she has examined the Bidding documents, that the specifications are adequate for Bidding purposes and the required items can be provided under the specifications.
- D. No claim for extra charges will be allowed because of alleged impossibilities or because of inadequate or improper specifications.
- E. These are purchase bids only. The bid will be awarded to the lowest bidder.
- F. Bid Requirements: Each Bidder shall submit one (1) properly completed and signed copy of the following: Bid Proposal, Non-Collusive Affidavit, and Certification of Compliance with the Iran Divestment Act.
- G. Each bidder shall satisfy to the Queensbury Town Board his/her ability, financial and otherwise, to so provide the items requested, if requested by the Town Board.
- H. Preparation of Bids.
  - 1. The Bidder shall base his Bid on items complying fully with the Bidding documents and in the event he names or includes in his/her Bid materials which do not conform, if awarded the contract he/she shall be responsible for furnishing items which fully conform, at no change in his/her contract price.
  - 2. Only lump sum, firm bids for the item to be furnished will be accepted.

**6. Submission of Bids.**

- A. Bids shall be submitted as directed in the invitation for bids. All Bids shall be submitted on the form provided and all appropriate spaces shall be fully filled. Proposals shall be submitted in an opaque, sealed envelope marked proposal bearing the title of the work and the name of the Bidder. Bids may not be faxed to the Town Offices.
- B. A Bidder shall not include any retailer, occupation, or use taxes in his Bid. Exemption certificates for these taxes will be furnished by the Town of Queensbury.
- C. Bids shall be submitted prior to the time fixed in the invitation for bids. Bids received after the time so indicated shall be returned unopened.
- D. Upon written request to the Bidder, Bids may be withdrawn at any time prior to the expiration of the time for submitting Bids. Negligence on the part of the Bidder in preparing his/her Bid shall not constitute a right to withdraw his/her Bid subsequent to the Bid opening.
- E. No proposal may be withdrawn without the consent of the Town for a period of 45 days after the time for opening Bids has passed.
- F. At the time and place fixed for opening Bids, the contents of all Bids will be made public for the information of all Bidders and other interested parties who may be present in person or by representative.

**7. Rejection of Bids.**

The right is reserved to reject any and all Bids or to waive any informality in any Bid and to accept any considered advantage to the Town of Queensbury.

**8. Warranties.**

Bidders shall supply any and all warranties that apply to the purchase and such may be considered by the Town in determining whether to accept any particular Bid, including a Bid which is higher than another Bid in total sum.

**9. Collusive Agreements.**

Each person submitting a Bid to the Town of Queensbury for the item contemplated by the Bidding documents shall execute an affidavit in the form herein provided, to the effect that he/she has not colluded with any other person, firm, or corporation in regard to any Bid submitted. Such affidavit shall be attached to the Bid. Failure on the part of the Bidder to observe these conditions shall be cause for rejection of his/her Bid.

**10. Certification of Compliance with the Iran Divestment Act**

Each person submitting a Bid to the Town of Queensbury for the item contemplated by the Bidding documents shall execute a certification in the form herein provided. Such Certification shall be attached to the Bid. Failure on the part of the Bidder to observe these conditions shall be cause for rejection of his/her Bid.

**11. Statement of Bidder's Qualifications.**

The Queensbury Town Board hereby reserves the right to request such qualifications of any Bidder submitting a Bid as it deems appropriate concerning the Bidder's financial resources and his/her organization and resources available for the delivery of the items contemplated. This documentation however, need not be submitted with the Bid unless and until such time as required by the Town of Queensbury.

**CERTIFICATION OF COMPLIANCE WITH THE IRAN DIVESTMENT ACT**

As a result of the Iran Divestment Act of 2012 (the "Act"), Chapter 1 of the 2012 Laws of New York, a new provision has been added to State Finance Law (SFL) § 165-a and New York General Municipal Law § 103-g, both effective April 12, 2012. Under the Act, the Commissioner of the Office of General Services (OGS) will be developing a list of "persons" who are engaged in "investment activities in Iran" (both are defined terms in the law) (the "Prohibited Entities List"). Pursuant to SFL § 165-a(3)(b), the initial list is expected to be issued no later than 120 days after the Act's effective date at which time it will be posted on the OGS website.

By submitting a bid in response to this solicitation or by assuming the responsibility of a Contract awarded hereunder, each Bidder/Contractor, any person signing on behalf of any Bidder/Contractor and any assignee or subcontractor and, in the case of a joint bid, each party thereto, certifies, under penalty of perjury, that once the Prohibited Entities List is posted on the OGS website, that to the best of its knowledge and belief, that each Bidder/Contractor and any subcontractor or assignee is not identified on the Prohibited Entities List created pursuant to SFL § 165-a(3)(b)

Additionally, Bidder/Contractor is advised that once the Prohibited Entities List is posted on the OGS Website, any Bidder/Contractor seeking to renew or extend a Contract or assume the responsibility of a Contract awarded in response to this solicitation must certify at the time the Contract is renewed, extended or assigned that it is not included on the Prohibited Entities List.

During the term of the Contract, should the Town receive information that a Bidder/Contractor is in violation of the above-referenced certification, the Town will offer the person or entity an opportunity to respond. If the person or entity fails to demonstrate that he/she/it has ceased engagement in the investment which is in violation of the Act within 90 days after the determination of such violation, then the Town shall take such action as may be appropriate including, but not limited to, imposing sanctions, seeking compliance, recovering damages or declaring the Bidder/Contractor in default.

The Town reserves the right to reject any bid or request for assignment for a Bidder/Contractor that appears on the Prohibited Entities List prior to the award of a contract and to pursue a responsibility review with respect to any Bidder/Contractor that is awarded a contract and subsequently appears on the Prohibited Entities List.

I, \_\_\_\_\_, being duly sworn, deposes and says that he/she is the \_\_\_\_\_ of the \_\_\_\_\_ Corporation. By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid each party thereto certifies as to its own organization, under penalty of perjury, that to the best of its knowledge and belief that each bidder is not on the list created pursuant to paragraph (b) of subdivision 3 of §165-a of the State Finance Law.

\_\_\_\_\_  
SIGNED

SWORN to before me this

\_\_\_\_\_ day of \_\_\_\_\_ 2022

Notary Public: \_\_\_\_\_



## **AFFIDAVIT OF NON-COLLUSION**

I, \_\_\_\_\_, being duly sworn, do depose and state:

1. That in connection with this procurement,

(A) The prices in this bid have been arrived at independently, without consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor; and

(B) The prices which have been quoted in this bid have not been knowingly disclosed by the bidder and will not knowingly be disclosed by the bidder prior to opening directly or indirectly to any other bidder or to any competitor; and

(C) No attempt has been made or will be made by the bidder to induce any other person or firm to submit or not to submit a bid for the purpose of restricting competition.

2. The undersigned further states:

(A) Affiant is the person in the bidder's organization responsible within that organization for the decision as to the prices being bid herein and that Affiant has not participated, and will not participate, in any action contrary to (1) (A) through (1) (C) above; or

(B) (1) Affiant is not the person in the bidder's organization responsible within that organization for the decision as to the prices being bid herein but that Affiant has been authorized in writing to act as agent for the persons responsible for such decision in certifying that such persons have not participated, and will not participate, in any action contrary to (1) (A) through (1) (C) above, and as their agent does hereby so certify; and

(2) Affiant has not participated and will not participate, in any action contrary to (1) (A) through (1) (C) above.

3. It is expressly understood that the foregoing statements, representations, and promises are made as a condition to the right of the bidder to receive payment under any award made hereunder.

\_\_\_\_\_  
**Signed**

**Subscribed and sworn to before me this \_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_.**

\_\_\_\_\_  
**Notary Public**

## **BID PROPOSAL**

To: TOWN OF QUEENSBURY:

1. The undersigned hereby declares that he/she is the only person interested in this Bid; that it is made without any connection with any person making another Bid for the same contract; that the Bid is in all respects fair and without collusion or fraud; and that no official of the Town, or any person in the employ of the state, is directly or indirectly interested in the Bid or in the supplies or work to which it relates, or in any portion of the profits thereof.

2. The undersigned also declares that he/she has carefully examined the annexed form of Bid documents and specifications and will provide the following item at the prices indicated, immediately upon request, to be fully paid within 30 days of receipt by the Town.

3.	BID ITEM:	PRICE:	
	<b>Liquid Aluminum Sulfate</b>	\$	_____

4. The successful bidder will be required to provide unit pricing for each of the items within his bid.

5. **CONTRACT - AGREEMENT:** By execution of this Bid Proposal, Bidder agrees to execute a further agreement if requested by the Town of Queensbury and agrees, in any event, that all understandings, conditions, provisions and specifications referred to in and a part of this Bid Proposal, the Notice to Bidders, the Instructions to Bidders, the Specifications and the Affidavit of No Collusion, shall constitute the terms and conditions of an agreement and actually be an agreement, if no other agreement is entered into, between the Bidder and the Town of Queensbury.

x \_\_\_\_\_  
**DATE**

x \_\_\_\_\_  
**\*SIGNATURE OF AUTHORIZED COMPANY  
OFFICIAL - PRINT NAME NEXT TO SIGNATURE**

x \_\_\_\_\_  
**TITLE OF AUTHORIZED COMPANY OFFICIAL**

x \_\_\_\_\_  
**COMPANY NAME**

x \_\_\_\_\_  
**COMPANY ADDRESS**

x \_\_\_\_\_  
**COMPANY TELEPHONE NUMBER**

# TOWN OF QUEENSBURY WATER/WASTEWATER DEPARTMENT

823 CORINTH ROAD \* QUEENSBURY, NEW YORK 12804 \* PHONE (518) 793-8866 \* FAX (518) 798-3320

Christopher Harrington  
Water Superintendent  
Acting Wastewater Director

Alex Benway  
Water Treatment Plant Operations Engineer

November 17<sup>st</sup>, 2022

## Liquid Aluminum Sulfate

Approximately 205 dry tons of commercial liquid aluminum sulfate (liquid alum) to be delivered in tank trucks as required into our two 5,000 gallon storage tanks at the Queensbury Water Treatment Plant, 823 Corinth Road, Queensbury, NY 12804, as called for.

### **PRODUCT:**

48.5% Liquid Aluminum Sulfate

### **COMPLIANCE:**

Product must meet or exceed the current American Water Works standard B403 for Aluminum Sulfate. Product must also be certified under ANSI/NSF standard 60- Water Treatment Chemicals. Without proof of such current certification accompanying the bid proposal the proposal will be disqualified.

### **MANUFACTURE & PHYSICAL PROPERTIES:**

The product must be manufactured using un-refined bauxite ore and sulfuric acid and contain a minimum 8.3% alumina. The pH of the liquid product shall be 2.1-2.5 and will not contain any free acid Hydrate-based material will not be accepted.

### **AWARD:**

Award will be made to the lowest cost responsible bidder who meets all of the specifications. The Town of Queensbury reserves the right to reject any or all bids whichever may serve the best interest of the Town.

### **CONTRACT UNIT OF MEASURE AND PERIOD:**

Prices should be per net ton, dry basis delivered to the water treatment plant, lead-time at least 96 hours. The bid price shall be firm for a one year period. The contract shall be extended for a maximum of two additional one-year periods subject to mutual agreement of the town and the supplier.

### **OTHER:**

The vendor shall provide training for the treatment staff in the handling, proper usage, and application of the product. The vendor will also provide semi- annual jar test optimization services.

The vendor shall provide a Certificate of Analysis, that includes the iron content, of the Aluminum Sulfate product.

In the event of a change of supplier and product the new vendor will be responsible for the costs associated with the cleaning of the bulk storage tanks prior to any new product being introduced.

For Bid Documents and Specifications contact Joanne Watkins @ 518-761-8231 or by e-mail @ joanne@queensbury.net.

Please send all bids to:

Purchasing Agent:

Joanne Watkins  
Town of Queensbury  
742 Bay Rd  
Queensbury, NY 12804

**Bids must be received by 2:00 pm Friday, December 9<sup>th</sup>, 2022**